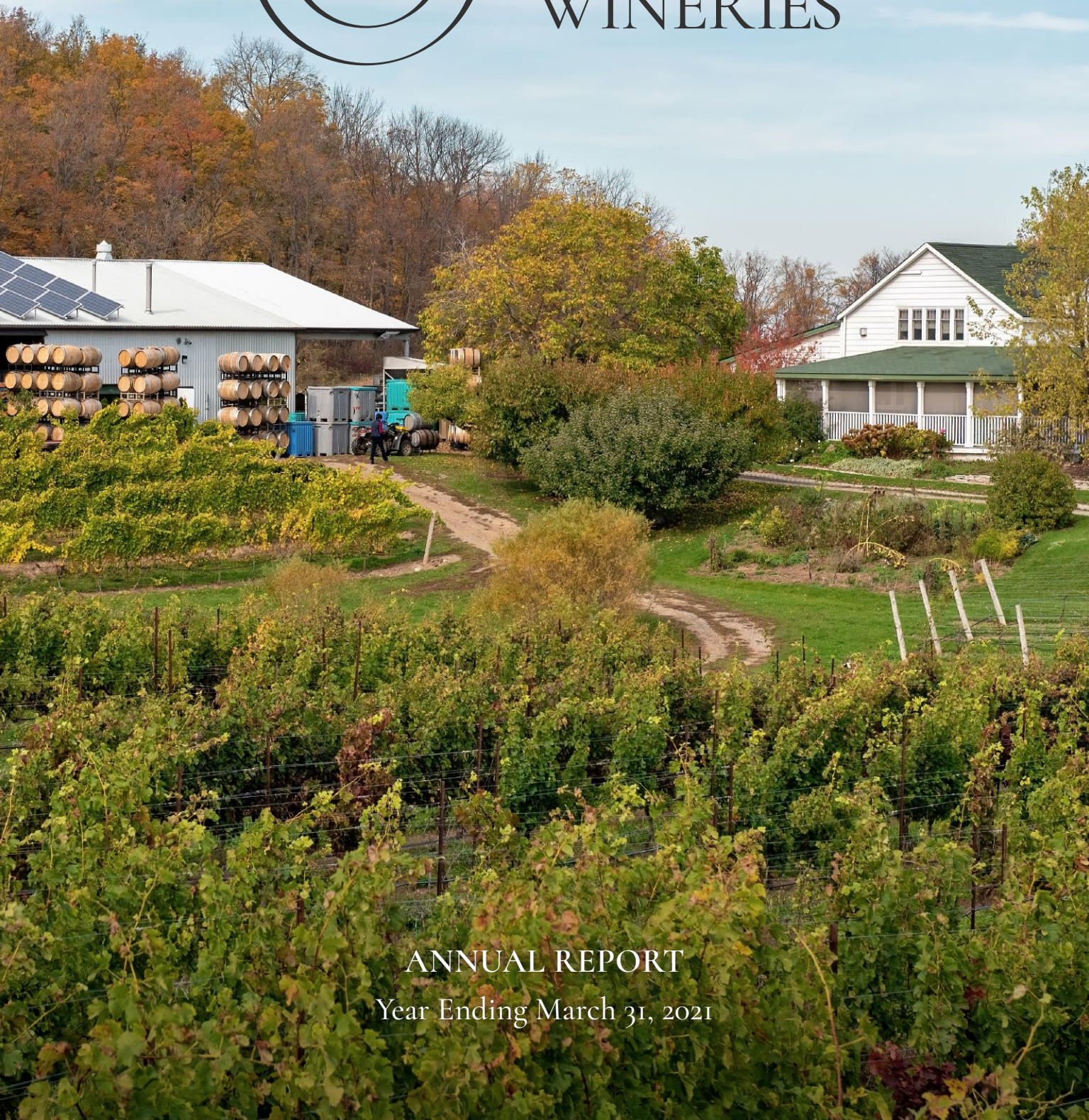




ONTARIO
CRAFT
WINERIES



ANNUAL REPORT
Year Ending March 31, 2021

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Members of the Ontario Craft Wineries

Niagara-on-the-Lake

Between the Lines Estate Winery	Palatine Hills Estate Winery
Big Head Wines	Pondview Estate Winery
Caroline Cellars Limited	Queenston Mile Vineyard
Colaneri Estate Winery	Ravine Vineyard Estate Winery
Ferox (Rancourt)	Reif Estate Winery Inc.
Frogpond Farm	Reimer Vineyards
Hinterbrook Estate Winery	Riverview Cellars Winery
Joseph's Estate Wines	Southbrook Vineyards
Konzelmann Estate Winery	Stonebridge/Niagara Valley Farms
Lailey Winery Limited	Stratus Vineyards Limited
Lundy Manor Wine Cellars	Strewn Inc. Winery
Marynissen Estates Winery	Sunnybrook Farm Estate Winery
Niagara College Teaching Winery	Two Sisters Vineyards

Niagara Escarpment

13th Street Wine Company	Kacaba Vineyards
16 Mile Cellar	Leaning Post Wines
2027 Cellars	Locust Lane Estate Winery
Angels Gate Winery Limited	London Born Wine Co. (Aure Wines)
Bachelder Wines	Malivoire Wine Company
Calamus Estate Winery	Mountain Road Wine Company
Cave Spring Vineyards	Organized Crime Winery
Cloudsley Inc.	Peninsula Ridge Estate Winery
Cornerstone Estate Winery	Puddicombe Estate Wines Ltd.
Creekside Estate Winery	Red Stone Winery Inc.
Di Profio Estate Wines Inc.	Rennie Estate Winery
Domaine Queylus	Ridgepoint Wines Inc.
Featherstone Estate Winery	Rockway 88 Ltd.
Fielding Estate Winery	Royal DeMaria Wines Company Ltd.
Flat Rock Cellars	Stoney Ridge Estate Winery
Foreign Affair Winery, The	Sue-Ann Staff Estate Winery
Good Earth Vineyard & Winery, The	Tawse Winery
GreenLane Estate Winery	Vieni Estates Inc.
Harbour Estates Winery	Vineland Estates Winery
Henry of Pelham Family Estate Winery	Westcott Vineyards
Hernder Estate Wines	
Hidden Bench Vineyards & Winery	

Prince Edward County

Black Prince Winery
Broken Stone Winery
By Chadsey's Cairns Winery & Vineyard
Casa-Dea Winery
Closson Chase Vineyards
Grange of Prince Edward, The
Harwood Estate Vineyards
Hinterland Wine Company
Huff Estates Winery
Lacey Estates Winery
Rosehall Run Vineyards
Sugarbush Vineyards
Three Dog Winery
Trail Estate Winery
Waupoos Estates Winery

Lake Erie North Shore

Colchester Ridge Estate Winery
Mastronardi Estate Winery
Muscedere Vineyards
Oxley Estate Winery
Pelee Island Winery Inc.
Sprucewood Shores Estate Winery

Emerging Regions

Burning Kiln Winery
Coffin Ridge Boutique Winery
Dark Horse Estate Winery
Gallucci Winery Inc.
Generations Wine Company Ltd.
Georgian Hills Vineyards Inc.
The Roost Wine Company
Therianthropy Inc.
Willow Springs Winery (2010) Limited
Windrush Estate Winery, LP

Ontario Craft Wineries Board of Directors

June 2020-2021

Carolyn Hurst, Chair
Westcott Vineyards

Caroline Granger,
Governance Chair / Treasurer
Grange of Prince Edward Estate Winery

Curtis Fielding
Fielding Estate Winery

Stephen Gash
Malivoire Wine Company

Andrea Kaiser
Reif Estate Winery

Ed Madronich
Flat Rock Cellars

Darryl MacMillan
Pelee Island Winery

Allan Schmidt, Vice-Chair
Vineland Estates Winery

Len Pennachetti
Cave Spring Vineyard

Paul Speck
Henry of Pelham Family Estate Winery

Sue-Ann Staff
Sue-Ann Staff Estate Winery

Dan Sullivan
Rosehall Run Vineyards

Martin Werner
Ravine Vineyard Estate Winery

Murray Wilson
Oxley Estate Winery

Ontario Craft Wineries Staff

- ♦ Richard Linley, President
- ♦ Beverley Spriel, Executive Assistant
- ♦ Anna Murre, Director of Finance
- ♦ Alison Oppenlaender, Projects & Communications Manager

New OCW Members for 2021

- ♦ Closson Chase Vineyards Inc.
- ♦ Therianthropy
- ♦ Icellars Estate Winery



Greetings from the Honourable Ernie Hardeman



As Ontario’s Minister of Agriculture, Food and Rural Affairs, I am once again pleased to say a few words in this year’s Ontario Craft Wineries (OCW) Annual Report.

I continue to be impressed and proud of the resilience of Ontario wine makers and for the world-class wines you produce. This past year has held significant challenges for all of us and I want you to know our government is focused on helping the agriculture and food sector - which is crucial to our economy - as we navigate our way out of this pandemic.

I know craft wineries have been impacted by the COVID-19 outbreak and our government remains committed to the success and growth of the industry. This includes the \$13M Ontario Wine and Grape

Strategy which has been extended to 2022/23, the VQA Wine Support Program as well as \$10M in funding announced in this year’s budget to help wineries and cideries impacted by the pandemic.

As we start to look at Ontario’s economic recovery from COVID-19, I’m confident about the future of our craft wine sector because I see its determination to thrive and grow, even after this challenging year.

I would like to take this opportunity to express my appreciation to everyone in the craft wine sector for the hard work and dedication you’ve shown as you continue your important work in Ontario’s agri-food industry.

Sincerely,

Ernie Hardeman
Minister of Agriculture, Food and Rural Affairs

Chairperson’s Message

2020, the year our world changed. As I assumed the role of Chair, our industry was faced with pandemic related changes unlike anything our industry has ever faced. Fortunately, I was privileged to have a depth of experience and expertise on the OCW Board to help drive our ever-adapting strategies and tactics throughout this year.

Over the past year, the OCW Board of Directors continued to work to advocate for meaningful, structural tax changes to support the growth of our businesses and industry.

In a very competitive landscape dominated by the COVID response as the government’s priority, the OCW Board was successful in driving a number of Ontario government supports for our industry including: extended VQA Support Program \$7.5M, \$4.8M for the Wine Marketing Association of Ontario, \$250,000 for research, \$250,000 for benchmarking, and \$10M was allocated to offset lost cellar door sales. Pandemic provisions were also made for the takeout and delivery of wine and we saw an expansion of small producer’s made-in-Ontario options at the LCBO. We are thankful for the continued support of local regional governments, the provincial government and local Members of Parliament. Without their support, our industry would have been in much worse condition.

The 2020 growing year provided us with ideal growing conditions (if not a little too dry...) and by all accounts our wines of 2020 will be outstanding. The shift to on-line sales and delivery and the desire of Ontario consumers to buy local product and the collapse of the restaurant sales channel, presented our members with both opportunities and challenges. As I write this we are seeing the beginnings of the “re-opening” of the Ontario retail, tourism and restaurant industry. The long-term impact of these changes in consumer behaviour is unknown, but it remains our opportunity to capture the hearts and minds of Ontario consumers with our outstanding Ontario products.

As we focus on the future, the OCW Board will be conducting a Strategic Review in the coming months. We look forward to receiving your input to this process. We will continue to build solid relationships with all industry and government stakeholders. Our goal is to build a lasting, sustainable future for our industry, with prosperity and growth.

Lastly, I would like to thank all of my fellow Board Members for their tireless efforts, Richard Linley, our President, our OCW staff, and our all members for their continued support.

Carolyn Hurst
Chair, Ontario Craft Wineries




President’s Message

It is my honour to present the OCW 2020-2021 Annual Report. This past year has been particularly challenging as we continue to deal with the uncertainty around COVID-19 restrictions and economic recovery, combined with complex policy files specific to our industry, such as the Ontario government’s beverage alcohol modernization process, the continued push for extending the VQA Wine Support Program as well as the creation of a new Excise Tax Replacement Program at the federal level.

The year started amid the COVID-19 pandemic, with more than 10,000 cases and 600 deaths reported in Ontario, and more than 1 million jobs lost across Canada. Our industry was particularly hard hit by the impact of the necessary restrictions and the subsequent turmoil and uncertainty that ensued from the pandemic. The Government rolled out the first of its support programs, the Canadian Emergency Response Benefit, and the OCW Board of Directors worked diligently to assist members ability to access this and additional programs provided by the Federal and Provincial governments to marginally offset the impact of the pandemic.

The Ontario wine industry has been one of the agriculture and food sectors hardest hit by COVID-19. OCW membership surveys conducted over the past year documented the serious negative impact on the wine industry’s largely small and medium-sized family businesses, with a sizeable number concerned about survival. Many members made the shift to e-commerce wine sales, which helped to mitigate the loss of sales to restaurant accounts, and the inability to access or compete effectively for high-volume LCBO sales. These impacts have presented many challenges and opportunities, creating winners and losers. Unfortunately, for most, it has been the latter. While our governments have introduced a number of interim measures such as tax deferrals, the Canada Emergency Business Account and the Canada Emergency Wage Subsidy, which have all helped, our winery members will need long-term growth and recovery solutions to address the ongoing crisis facing the industry. Without structural market change and permanent tax relief from the Ontario government, our sector will continue to struggle for survival due to the aftermath of the pandemic.

With the ending of the year, OCW will hold strong to the industry’s convictions and remain optimistic despite the ongoing challenges. I would like to take this opportunity to extend my immense gratitude and appreciation to our Chair and Board of Directors, our staff and the members of Ontario Craft Wineries, who continue to play a critical role in navigating our industry through these uncertain times. Alongside our grape grower partners, we are hopeful that the 2021-22 will begin the recovery and lead to exponential growth of a strong and resilient industry.

Sincerely,

Richard Linley
President, Ontario Craft Wineries



Ontario Craft Wineries Year in Review

State of the Ontario Wine Industry

The Ontario VQA wine industry continues to drive sales from VQA wineries, online and at the LCBO. During this COVID year winery retail sales increased 31% by volume and 18.7% on retail value over 2020. Unfortunately, that is where the good news ended. With restaurants and farmers markets closed for periods of time during the year, and challenges to provincial and export movement as a result of COVID restrictions, the volume of VQA wine sales fell 2.7% by volume and 10.3% by value during 2021 over 2020. Insights from our marketing partners identified key consumer trends for the softening of sales; focus on quality over quantity, products that align with health and lifestyle choices such as innovative, new ready-to-drink options as well as consumption dynamics around moderation and demographics of Ontario wine consumers. It is important as an industry that we harmonize our efforts, maximize on efficiencies and collaboratively capitalize on opportunities to drive, support and facilitate the marketing of VQA wines by the Wine Marketing Association of Ontario. There needs to be strong presence and visibility of VQA wines to, in the words of our Chair, “capture the hearts and minds” of the consumer, and developing their preference for local, Ontario VQA wines.

VQA Wine Sales in Ontario	FY2021	% Growth Over FY 2020
	LCBO, WRS and Licensee to March 31, 2021	
Value (net of HST) (\$000)		
LCBO - Wines and Vintages	\$184,641	8.9%
Direct Sales to Licensees	\$22,125	-68.4%
WRS - Onsite & Offsite	\$199,236	20.4%
Total	\$406,002	8.6%
Volume (000 L)		
LCBO - Wines and Vintages	\$10,767	11.7%
Direct Sales to Licensees	\$1189	-70.5%
WRS - Onsite & Offsite	\$7,901	33.3%
Total	\$19,856	0.5%
Value per L (net of HST)	\$20.45	8.1%

Source: LCBO Quarterly Scorecard Summary, Fourth Quarter, 2020-21

The sixth annual Ontario Grape and Wine Industry Performance Study (2020) conducted by the Ontario Ministry of Agriculture, Food and Rural Affairs was finalized earlier this year. In previous years it was administered by the Ontario Wine Appellation Authority and conducted by Deloitte. This year’s study provides a general overview of the state of the industry based on a comprehensive study of active wineries. Similar to previous years, wineries were asked to rank the top five challenges impacting their business. Profitability, gross margins on sales through the LCBO, government regulation and cost of compliance, rising input, labour and land costs, and access to viable markets were the most frequently selected business challenges across all winery segments. The report helps inform policy discussions with the government and supports the continued success of our industry. OCW will advocate to resume the study in 2022.

Government Advocacy

During 2020-21 OCW continued to meet regularly with representatives of the Government of Canada, the Government of Ontario, the LCBO, the AGCO and industry stakeholders to ensure pertinent and ongoing discussion on the priorities of our membership. The OCW identified and advocated on the following government policy priorities this past year:

Excise Tax Exemption Replacement Program

The federal excise tax exemption is worth approximately \$40 million annually to the industry and would impact over 700 Canadian wineries if the exemption were repealed and not replaced by a federal program. Industry advocacy efforts to secure a replacement program resulted in the following commitment in the recent federal budget:

The 2021 Federal budget recognizes “the growth of the Canadian wine sector over the last 15 years has been a success story of Canada’s agri-food sector. It has also provided growth opportunities for grape growers and tourism businesses. Budget 2021 proposes to provide \$101 million over two years, starting in 2022-23, to Agriculture and Agri-Food Canada, to implement a program for the wine sector that will support wineries in adapting to ongoing and emerging challenges, in line with Canada’s trade obligations. The government will continue to be there for Canada’s domestic wine industry and the jobs it supports.”

The Federal Minister of Agriculture and Agri-Food Canada has indicated that there will be stakeholder engagement on this file through 2021 with a replacement program in place by June 2022.

Modernized VQA Wine Support Program

The OCW Board of Directors and staff worked diligently over the course of the year with the Government of Ontario towards modernizing the VQA Wine Support Program and maintain our industry’s marketing funding. These efforts were realized in the March provincial budget as:

To support the recovery and sustainability of Ontario’s wine and agri-tourism industry, the government is providing a one-time \$10 million grant in 2021 to help wineries impacted by lockdown measures, and help ensure that agricultural production and local jobs are maintained in Ontario’s rural communities. In addition, the government is extending the funding to 2022–23 for the following programs: VQA Wine Support Program (\$7.5 million); and Marketing, Tourism and Export Development; Performance Measurement and Research and Innovation Development Initiatives (\$5.3 million).

Liquor License and Control Act Consultations

Thanks to the ongoing advocacy efforts of our board and winery membership, on December 2019, legislation was passed to modernize the legal framework for the sale, service and delivery of beverage alcohol in Ontario. Ontario's liquor legislation has not been comprehensively updated in over 40 years. The new legal framework will make it easier for businesses and consumers to understand the rules, separate the LCBO's operational function from the AGCO's regulatory function, reduce red tape, and increase flexibility for businesses to reflect the changing landscape of beverage alcohol. We know Ontario wineries have long supported regulatory changes that remove burdensome and unnecessary rules. That is why OCW will continue to provide input into the current consultation process and advocate for ways to make it easier for winery members to operate their businesses. Continued red tape reduction will support Ontario's job creation, investment attraction and open-for-business agenda, including economic renewal and recovery from the COVID-19 pandemic. The targeted proclamation of the new legal framework remains October, 2021.

Over the past year, the OCW membership met with the following government partners:

- ◆ Honourable Doug Ford, Premier of Ontarrio
- ◆ Honourable Ernie Hardeman, Minister of Agriculture, Food and Rural Affairs
- ◆ Honourable Peter Bethlenfalvy, Minister of Finance
- ◆ Honourable Todd Smith, Minister of Children, Community and Social Services
- ◆ Honourable Prabmeet Sarkaria, Associate Minister of Small Business and Red Tape Reduction
- ◆ Honourable Doug Downey, Attorney General
- ◆ Honourable Lisa MacLeod, Minister of Heritage, Sport, Tourism and Culture Industries
- ◆ Honourable John Yakabuski, Minister of Natural Resources and Forestry
- ◆ Honourable Caroline Mulroney, Minister of Francophone Affairs & Minister of Transportation
- ◆ MPP Stan Cho, Member, Standing Committee on Finance and Economic Affairs, Parliamentary Assistant to the Minister of Finance
- ◆ MPP Sam Oosterhoff, Member, Standing Committee on the Legislative Assembly, Parliamentary Assistant to the Minister of Education
- ◆ MPP Rick Nicholls, Member, Standing Committee on Government Agencies, Deputy Speaker, Chair of the Committee of the Whole House
- ◆ MPP Randy Pettapiece, Member, Standing Committee on Estimates, Parliamentary Assistant to the Minister of Agriculture, Food and Rural Affairs
- ◆ MPP Wayne Gates, Critic, Workplace Health and Safety, Member, Standing Committee on Government Agencies
- ◆ MPP Taras Natyshak, Critic, Job Creation and Economic Recovery, Chair, Standing Committee on Public Accounts
- ◆ MPP Mike Schreiner, Leader, Green Party of Ontario, Vice-Chair, Standing Committee on General Government
- ◆ MPP John Fraser, Vice-Chair, Standing Committee on Regulations and Private Bills, Member, Select Committee on Emergency Management Oversight
- ◆ Mr. George Soleas, President and CEO, Liquor Control Board of Ontario
- ◆ Mr. Tom Mungham, CEO and Registrar, Alcohol and Gaming Commission of Ontario
- ◆ Ms. Amy Cronin, Chair, Ontario Farm Products Marketing Commission
- ◆ Mr. Robert Nicholson, Chair, Niagara Escarpment Commission

OCW met and actively worked alongside the following groups this past year:

- ◆ VQA Ontario Wine Appellation Authority
- ◆ Wine Marketing Association of Ontario
- ◆ Grape Growers of Ontario
- ◆ Wine Growers Ontario
- ◆ The Wine Council of Quebec
- ◆ Ontario Craft Brewers
- ◆ Ontario Craft Cider Association
- ◆ Ontario Craft Distillers Association
- ◆ Drinks Ontario
- ◆ Retail Council of Canada
- ◆ Ontario Restaurant Hotel & Motel Association
- ◆ Culinary Tourism Alliance
- ◆ Regional, municipal and local governments



Ontario Craft Virtual Wine Conference



The Ontario Craft Wine Conference & Trade Show is an annual event hosted by the Ontario Craft Wineries for the benefit of the Ontario VQA wine and grape industry. After much work by the Committee, the 2020 Conference was cancelled due to COVID-19. The 2021 Conference was once again challenged by restrictions imposed around COVID. After great consideration, the Committee decided to move forward with the first Virtual Ontario Craft Wine Conference & Trade Show.

“We cannot direct the winds, but we can adjust our sails” – Thomas S. Monson

With strategic planning the Committee addressed a number of issues including absorbing expenses related to the previously cancelled 2020 Conference, along with the regular Conference related expenses and hoped to break even or realize a small profit. As a testament to the Committee’s efforts and creativity the 2021 OCW Conference, “Navigating New Landscapes”, took place over two days, May 11th and 12th.

Over 375 registrants enjoyed 14 sessions with topics ranging from Cold Hardiness in the Face of Climate Change to Vinequity: Diversifying the Business of Wine. Keynote speakers Randall Grahm from Bonny Doon Vineyards/Popelouchum Vineyard in California and Luis Osorio from Wine Intelligence in the U.K. provided thought-provoking presentations and generated deep discussion around the future of the industry.

The Conference was made possible by the support of 17 Gold, Silver and Bronze Sponsors and 22 conference partners. Their continued support of the OCW Conference is greatly appreciated. It also allowed OCW to donate \$1,800 to Community Food Centres Canada, a non-profit Charity building health, belonging and social justice in low-income communities across Canada through the power of food. For more information visit their website: cfccanada.ca

The Conference netted a profit for the OCW to continue to carry out programs and assist members.

I would like to take this opportunity to thank Committee members Ed Madronich, Andrea Kaiser, Sue-Ann Staff, Darryl MacMillan, J.J. Syer, Anna Murre, Beverley Spriel and Richard Linley; as well as BoostPR, Jenny and Christine Mulkins, who coordinated and managed this successful event.

We look forward to seeing everyone in person at the 2022 OCW Conference.

Respectfully,

Stephen Gash
Chair, 2021 Ontario Craft Wine Conference & Trade Show

OCW Webinar Series

The OCW continues to host webinars throughout the year that educate and inform winery members on relevant industry topics. This past year, OCW hosted webinars that ranged from marketing, to working collaboratively with the LCBO, to new legislation regarding changing laws for business owners in Ontario, to sessions relating to protecting your business and staff during COVID-19. OCW continues to work closely with outside businesses who are leaders in these topics to present these educational webinars to our winery membership, particularly our trade members. This series is a value-add to membership and wineries are encouraged to participate in these highly informative presentations.

Sustainable Winemaking Ontario Certified

2021 has been an exciting year for the Ontario Craft Wineries’ Certification Program in Sustainable Winemaking, which was started in 2007 to establish the province as a global leader in sustainable winemaking. While the certification program was one of the first to recognize all three pillars of sustainability: environment, local economy and community, the program is being further enhanced through the integration of sustainable winemaking and grape growing into one certification system.



As of 2022 we will be ready to recognize Ontario’s wine and grape industry as being inherently connected when our certification program will be transitioned from the Ontario WINEMAKING Certification to the Ontario WINEGROWING Certification program. This new certification process, of both the winery and vineyard, will allow us to collectively recognize the environmentally sustainable practices implemented by the many winemakers and growers in the vineyard. This step forward also further demonstrates our commitment to environmental stewardship and climate action and ensures that our land is a better place for many generations to come.

Commencing January 1, 2022 wineries will be able to begin promoting their wines that contain 100% grapes sourced from sustainably certified vineyards as being certified in sustainable winegrowing. This exciting change in our program is one that will further our mission to be a global leader in sustainability in the wine industry.

Sincerely,

Andrea Kaiser
Committee Chair, Sustainable Winegrowing Ontario

2020 Sustainable Winemaking Ontario Certified wineries:

- ◆ Cave Springs Cellars*
- ◆ Chateau des Charmes*
- ◆ Flat Rock Cellars*
- ◆ Henry of Pelham Family Estate Winery
- ◆ Hidden Bench Estate Winery
- ◆ Malivoire Wine Company*
- ◆ Pelee island Winery*
- ◆ Reif Estate Winery
- ◆ Southbrook Vineyards*
- ◆ Stratus Vineyards*
- ◆ Strewn Winery
- ◆ Vineland Estates Winery

*Indicates winery and vineyard are certified sustainable.



OCW Trade Membership

OCW’s Trade Membership program continues to be a valuable addition to the OCW, as it aims to benefit OCW members and local businesses by connecting wineries with suppliers that offer products and services to the wine industry. Trade members range from business consulting services, event planning, financial services, insurance, law, manufacturing, to printing and promotional services, retail suppliers, warehousing and logistics and software companies, and more. Winery members are encouraged to take advantage of the offerings presented by our trade membership.

2021 Ontario Craft Wineries Trade Members

Business Consulting

Accelerated Payments
www.acceleratedpayments.com

Crafting Wines
www.craftingwines.com

DJB Chartered Professional Accountants
www.djb.com

Last Call Analytics
www.lastcallanalytics.com

Lean Vintner
www.leanvintner.com

MNP LLP
www.mnp.ca

Vintrace
www.leanvintner.com

Event Planning

Efex Marketing
www.efexmarketing.com

Epernay Tasting & Promotional Co. Ltd.
www.theepernaycompany.com

Financial Services

Beverage Protect Powered by BKIFG
www.beverageprotect.com

Industrial Services / Supplies

Dubois Agrinovation
www.duboisag.com

United Bottles & Packaging
www.unitedbottles.com

Insurance Services

Reuter & Reilly Insurance Brokers
www.reuter.on.ca

Signature Risk
www.signaturerisk.com

Law

Sullivan Mahoney LLP
www.sullivanmahoney.com

Manufacturing

A.O. Wilson
www.aowilson.ca

Claymore Design & Construction
www.claymoredc.com

Enereau Systems Group
www.enereau.com

Jane’s Packaging Inc.
www.janespackaging.com

Lakeview Vineyard Equipment
www.lakeviewvineyardequipment.com

Saxco International
www.saxco.com

Printing / Design / Office Supplies

Artcraft Label Inc.
www.artcraftlabel.ca

ASL Print FX Ltd.
www.aslprintfx.com

Minuteman Press
www.st-catharines10.minutemanpress.ca

The Printing House
www.tph.ca

Xplornet Enterprise Solutions
www.xplornet.com

Zenan Glass
www.zenan.ca

Retail Supplies

Rosehill Wine Cellars
www.rosehillwinecellars.com

Warehousing & Logistics

GoFor
www.gofordelivers.com

TIMAX
www.timax.com

The Ontario Craft Wineries would like to acknowledge our long standing members:

30+ Years

- Reif Estate Winery ♦ 39 years, since 1982
- Vineland Estates Winery ♦ 38 years, since 1983
- Pelee Island Winery ♦ 37, since 1984
- Cave Spring Cellars ♦ 35 years, since 1986
- Stoney Ridge Estate Winery ♦ 34 years, since 1987
- Henry of Pelham Family Estate Winery ♦ 33 years, since 1988
- Konzelmann Estate Winery ♦ 33 years, since 1988
- Marynissen Estate Winery ♦ 30 years, since 1991
- Southbrook Vineyards ♦ 30 years, since 1991

25+ Years

- Joseph’s Estate Wines ♦ 29 years, since 1992
- Sunnybrook Farm Estate Winery ♦ 28 years, since 1993
- Hernder Estate Wines ♦ 25 years, since 1996

20+ Years

- Strewn Winery ♦ 24 years, since 1997
- Creekside Estate Winery ♦ 22 years, since 1999
- Royal DeMaria Wines ♦ 22 years, since 1999
- Kacaba Vineyards & Winery ♦ 21 years, since 2000
- Harbour Estates Winery ♦ 21 years, since 2000
- Malivoire Wine Company ♦ 21 years, since 2000
- Peninsula Ridge Estates Winery ♦ 21 years, since 2000
- Puddicombe Estate Farm Winery ♦ 20 years, since 2001

15+ Years

- Angels Gate Winery Limited ♦ 19 years, since 2002
- Lailey Winery ♦ 19 years, since 2002
- Riverview Cellars Estate Winery ♦ 19 years, since 2002
- Rockway Vineyards ♦ 19 years, since 2002
- Caroline Cellars ♦ 18 years, since 2003
- Grange of Prince Edward Estate Winery ♦ 18 years, since 2003
- Niagara College Teaching Winery ♦ 18 years, since 2003
- Palatine Hills Estate Winery ♦ 18 years, since 2003
- Waupoos Estates Winery ♦ 18 years, since 2003
- Flat Rock Cellars ♦ 17 years, since 2004
- Ridgepoint Wines ♦ 17 years, since 2004
- Stratus Vineyards ♦ 17 years, since 2004
- Willow Springs Winery ♦ 17 years, since 2004
- 13th Street Winery ♦ 16 years, since 2005
- Fielding Estate Winery ♦ 16 years, since 2005
- Huff Estates Winery ♦ 16 years, since 2005
- Colchester Ridge Estate Winery ♦ 15 years, since 2006



ONTARIO
CRAFT
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ONTARIO CRAFT WINERIES

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[@ONcraftwineries](https://twitter.com/ONcraftwineries)



[@ONcraftwineries](https://www.instagram.com/ONcraftwineries)

*Pictures for the report sourced from Karen Black, Featherstone Winery,
Flat Rock Cellars, VQA Wines of Ontario*