



WINE COUNCIL  
OF ONTARIO

# Wine Council of Ontario ANNUAL REPORT

Year Ending March 31, 2017





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# Members of the Wine Council of Ontario

## Niagara-on-the-Lake

Between the Lines Winery  
Big Head Wines  
Caroline Cellars  
Cattail Creek Estate Winery  
Colaneri Estate Winery  
Coyote's Run Estate Winery  
Frogpond Farm Organic Winery  
Hare Wine Co. (The)  
Hinterbrook Estate Winery  
Ice House Winery (The)  
Joseph's Estate Wines  
Konzelmann Estate Winery  
Lailey Winery  
Marynissen Estates  
Niagara College Teaching Winery  
Palatine Hills Estate Winery

Pillitteri Estates Winery  
PondView Estate Winery  
Rancourt Winery  
Ravine Vineyard  
Reif Estate Winery  
Reimer Vineyards  
Riverview Cellars Estate Winery  
Southbrook Vineyards  
Stratus  
Strewn Winery  
Sunnybrook Farm Estate Winery  
Two Sisters Vineyards



## Niagara Escarpment and Twenty Valley

13th Street Winery  
Aure Wines  
Bachelder Wines  
Back 10 Cellars  
Calamus Estate Winery  
Cave Spring Cellars  
Cornerstone Estate Winery  
Creeside Estate Winery  
Di Profio Wines  
Domaine Queylus  
Featherstone Estate Winery  
Fielding Estate Winery  
Flat Rock Cellars  
Foreign Affair Winery (The)  
Good Earth Vineyard & Winery (The)  
GreenLane Estate Winery  
Harbour Estates Winery  
Harvest Estate Wines  
Henry of Pelham Family Estate  
Hernder Estate Wines  
Hidden Bench Vineyards & Winery  
Kacaba Vineyards & Winery  
Leaning Post Wines

Malivoire Wine Company  
Mike Weir Winery  
Mountain Road Wine Company  
Organized Crime Winery (The)  
Pearl Morissette  
Peninsula Ridge Estates Winery  
Puddicombe Estate Farms, Wines & Cider  
Redstone Winery  
Rennie Estate Winery  
Ridgepoint Wines  
Rockway Vineyards  
Rosewood Estates Winery & Meadery  
Royal DeMaria Wines  
Stoney Ridge Estate Winery  
Sue-Ann Staff Estate Winery  
Tawse Winery  
Vieni Estates Wine & Spirits  
Vineland Estates Winery  
Westcott Vineyards

## Prince Edward County

Black Prince Winery  
Broken Stone Winery  
By Chadsey's Cairns Winery & Vineyard  
Casa-Dea Estates Winery  
Closson Chase  
Grange of Prince Edward Vineyard & Estate Winery  
Harwood Estate Vineyards  
Hillier Creek Estates  
Hinterland Wine Company  
Huff Estates Winery  
Lacey Estates Winery  
Norman Hardie Winery & Vineyard  
Rosehall Run  
Sandbanks Estate Winery  
Sugarbush Vineyards  
Three Dog Winery  
Trail Estate Winery  
Waupoos Estates Winery



## Lake Erie North Shore

Colchester Ridge Estate Winery  
Mastronardi Estate Winery  
Muscedere Vineyards  
Oxley Estate Winery  
Peelee Island Winery  
Peelee Island Winery Pavilion  
Sprucewood Shores Estate Winery



## Emerging Regions

Burning Kiln Winery  
Coffin Ridge Boutique Winery  
Dark Horse Estate Winery Inc.  
Frisky Beaver – Smoke & Gamble  
Gallucci Winery  
Generations Wine Company  
Georgian Hills Vineyards  
Willow Springs Winery

# Wine Council of Ontario Board of Directors

June 2016 – 2017

**Allan Schmidt, Chair**

Vineland Estates Winery

**Caroline Granger,  
Governance Chair / Treasurer**

Grange of Prince Edward Vineyard  
& Estate Winery

**Derek Saunders**

Calamus Estate Winery

**Curtis Fielding**

Fielding Estate Winery

**Ed Madronich**

Flat Rock Cellars

**Nicolette Novak**

Good Earth Vineyard & Winery

**Paul Speck**

Henry of Pelham Family Estate

**Len Pennachetti, Vice Chair**

Cave Spring Cellars

**Stephen Gash**

Malivoire Wine Company

**Murray Wilson**

Oxley Estate Winery

**Walter Schmoranz**

Pelee Island Winery

**Jamie Slingerland**

Pillitteri Estates Winery

**Dan Sullivan**

Rosehall Run

**Sue-Ann Staff**





Sue-Ann Staff Estate Winery

## Wine Council of Ontario Sustainability Committee

**Jamie Slingerland (Pillitteri Estates Winery) – Chair**

Jamie Evans (Peninsula Ridge Estates Winery), Bruno Friesen (Pelee Island Winery), Jens Gemmrich (Frogpond Farm Organic Winery), J-L Groux (Stratus), Dave Hooper (Cave Spring Cellars), Shiraz Mottiar (Malivoire Wine Company)

## Wine Council of Ontario Staff

-  Richard Linley, President
-  Duncan Gibson, Director of Finance
-  Tanya Gorchynski, Administrative Lead
-  Alison Oppenlaender, Projects Coordinator



## Vision

Love Our Wine




## Mission

The Wine Council of Ontario (WCO) leads the growth and profitability of Ontario's respected VQA wine sector – through strategic partnership and authoritative trusted advocacy.

## Values

Authority, Trust, Pride, Impactful

## Strategic Objectives:

-  To be cherished by consumers.
-  To be respected by the international wine community.
-  To be a source of pride for all Ontarians.

## Priority Goals:

1. To lead the growth and profitability of Ontario's VQA wine industry.
2. To increase the recognition and pride of Ontario's VQA wine.
3. To have an influential authoritative and trusted voice for the industry.

## Who We Are

As a non-profit trade association, the WCO represents over 100 wineries from across the three designated viticultural areas of the province (Niagara, Prince Edward County and Lake Erie North Shore – including Pelee Island) as well as emerging wine producing regions such as Ontario's South Coast and Georgian Bay/Grey County. Our members are independently owned small and medium sized enterprises – grape growers, manufacturers and leaders in tourism in their communities. Our members are the future of Ontario's wine industry, which is a source of new investment, jobs and award-winning wines.

When the WCO was formed 40 years ago, the Ontario wine world was a very different place. Throughout its existence, the WCO has always been the trade association advocating for positive change for Ontario wineries. Significant gains have been made including increased access to the LCBO, the ability to directly sell to licensees, relief from excise taxes; and most importantly, the recognition of our wines as world-class by the international community. Ontario consumers are demanding increased access to quality Ontario wines, and we will continue to work with the provincial government to realize more opportunities for our members.

Our members are dedicated to promoting Ontario's wine-growing regions – from the wines and wineries themselves to the complete experience of each destination: local cuisine, year-round activities and warm hospitality. Through Wine Country Ontario, the industry promotes Ontario's vintners and the unique qualities of our authentic, 100% VQA wines. We want Ontario wine consumers to love local VQA wines so much that Ontario VQA wines become the first consideration in their wine purchase decision.

The WCO looks forward to continuing to work diligently to meet the needs of our members and the Ontario wine consumer.



## Greetings from the Honourable Jeff Leal



On behalf of the Government of Ontario and the Ministry of Agriculture, Food and Rural Affairs, I am pleased to contribute to the Wine Council of Ontario's Annual Report for 2016-17.

I would first like to acknowledge and thank the Wine Council of Ontario's more than 100 members from across the province's wine-producing areas for your dedication to producing world-class wines, contributing to growing Ontario's economy, and helping to create good jobs in your local communities.

Ontario is home to the largest wine region in Canada, one that supports 7,000 direct jobs in the sector. I am pleased to see the strong growth in VQA wine sales that have occurred since our government launched the Wine and Grape Strategy — from close to \$200 million in 2009 to more than \$300 million in 2016.

The Wine and Grape Strategy will continue to provide support for your industry to innovate, become more productive, and grow. This funding will help small and medium-sized wineries scale up, encourage the sale of premium Ontario VQA wines in the LCBO, and make it easier for eligible wineries to apply for the program. The strategy will also continue to support tourism and export development, research and innovation, and lead to further vineyard improvements to ensure a consistent supply of quality Ontario grapes.

The past year has been marked by several changes in wine retailing. This includes new grocery store channels, farmers' markets sales and online LCBO shopping. These avenues provide a tremendous opportunity for VQA wines to continue to make their mark with Ontario consumers.

I raise my wine glass to you in celebration of the past year. I wish you the very best for another productive and prosperous season.

Sincerely,

Jeff Leal

Minister of Agriculture, Food and Rural Affairs  
Minister Responsible for Small Business

## Greetings from MPP Jim Bradley

As the Member of the Legislative Assembly of Ontario for St. Catharines, I would like to take this opportunity to convey to all members of the Wine Council of Ontario, my congratulations on another successful year for the province's wine industry.

Those of us who reside in this province, and particularly those of us who reside in areas where our grapes are grown and our wine is produced, are very much aware of the contribution that the wine industry makes to the economic prosperity of our province, both directly and indirectly.

The Wine Council of Ontario has helped represent approximately 100 wineries across the province in Niagara, Prince Edward County and Lake Erie North Shore, including Pelee Island. These efforts have been responsible for the impressive progress that has been experienced in these areas and have contributed to the status of our province as an internationally acclaimed wine region, which has helped grow the industry to emerging regions in Ontario's South Coast and Georgian Bay/Grey County.



Although your businesses have had to confront many challenges over the years, the success that has been achieved in the wine industry in Ontario is evidenced by the fact that the industry has grown and prospered, and for this, we are grateful to the Wine Council of Ontario and your many dedicated members.

With very best wishes for continued success in 2017-2018.

Yours sincerely,

A handwritten signature in blue ink that reads "Jim Bradley". The signature is stylized with a large, sweeping "J" and a long, horizontal flourish at the end.

Jim Bradley  
MPP, St. Catharines



## Chairman's Message

This past year marks the end of my tenure as Chair for the WCO. It has been an honour serving as your Chair for the past four years, and a personal highlight of my 30 year career as part of the WCO Board.

Over the past four years, there have been many changes for the WCO, as well as the Ontario VQA wine industry. The hiring of our new President, Richard Linley, and the respect he has gained from me, our board, our members and government has allowed us to navigate the challenges and changes the alcohol distribution reforms have undergone through the Premier's Advisory Council in addition to other numerous files.

October 2016 marked the inception of wine in grocery stores, allowing consumers the choice and convenience to buy our members' wines along with their groceries. Although there is still work to be done improving wholesale margins and continuing to expand retail access for Ontario VQA wine, we need to celebrate this major accomplishment. Over a decade ago, the WCO began advocating for greater retail access as we recognized a change was coming in terms of the modernization for alcohol retail. Now, after hundreds of government meetings, I need to congratulate the Ontario government on seeing the wisdom and benefit of enacting the largest alcohol distribution reform since prohibition in 1928.

Another source of pride for me has been working with our industry partners in establishing the Wine Marketing Association of Ontario (WMAO). As my role as current President, and Co-Chair, I am pleased to announce the recent signing of our three year funding agreement with the Ontario Ministry of Agriculture, Food and Rural Affairs (OMAFRA). The renewal of this comprehensive VQA Wines of Ontario marketing program will provide the foundation for our Ontario VQA wines to continue to win the hearts of Ontario and international wine consumers.

I look forward to a bright future for the Ontario VQA wine industry and the role the WCO will continue to play as we take on future challenges, including international trade issues, a competitive and evolving marketplace. The future is indeed changing!

Finally, I would like to thank my fellow board directors, our winery members, industry stakeholders, as well as the LCBO and government officials for their confidence, respect and collaboration they have shown towards me during my term as WCO Chair.

Sincerely,



Allan Schmidt  
Chair, Wine Council of Ontario





## President's Message

Another successful year has come to an end for the Ontario VQA wine industry. The current year marks both new beginnings and leadership change in our organization. Our devoted and untiring Chair, Allan Schmidt, will be stepping down this year to pass the leadership reins to a new successor. The industry is in a much better place as a result of Allan's leadership and we owe him a debt of gratitude for the passion and perseverance he has shown while representing our members in his numerous industry roles. On behalf of our membership, I sincerely thank him for all that he has done over these past four years.



This year also signals the start of a new chapter for our longstanding and dedicated Director of Finance, Duncan Gibson. Duncan has been with the WCO for fourteen years and there is not one winery that has not benefitted from his professional and thoughtful advice. We have been lucky to have him on our team and his passion for the industry, its people and, most of all, his humour will be missed. We wish you well Duncan, but know you will not be far. A phone call away, we hope!

With two short crops behind us and tanks full, the year ahead shows signs of great promise. The Ontario VQA wine industry continues to outpace imports in the LCBO – up 5% year over year – in value terms. The new grocery channel has also served as an important retail outlet, with Ontario wineries holding a 45% market share in grocery after half a year of operation. Yet hard work remains. The second annual industry survey conducted by VQA Ontario and Deloitte on our sector's health and profitability was recently published. Once again, the cost of complying with low gross margins on sales through the LCBO and government regulations were the top ranked business challenges in the industry.

With these ongoing challenges, the WCO will continue to focus on how to mitigate the competitive disadvantages and cost increases from the government's policy agenda. This includes growing all segments of the Ontario VQA industry with reasonable profitability as well as increasing the recognition and pride of Ontario's VQA wines among the general public. Most importantly, we will continue to focus on improving equity and fairness between all craft alcohol sectors and most of all between wineries. Permanent tax relief – similar to a tax structure like that of the craft beer sector – would better support economic growth and job creation in our sector, particularly for small and medium sized wineries. This will remain our provincial policy priority in the run-up to the next provincial election.

In closing, thank you again for the opportunity to represent you. The WCO team looks forward to working on your behalf this coming year.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Richard Linley', written in a cursive style.

Richard Linley

President, Wine Council of Ontario

## Priority #1

### To lead the growth and profitability of Ontario's VQA wine industry.

*Growth in the industry reflects a healthy bottom line and active market demand; it means profitability across the spectrum of winery sizes and market strategies; it means growth in the direct jobs and investment in Ontario's wine industry.*

The number one priority of the WCO is to improve margins for wineries on sales through the LCBO and grocery channels. Although the VQA Support Program has provided enhancement to margins on a small volume of wine sold, we continue to pursue a permanent change in the tax structure for wineries, similar to the structure currently in place for Ontario's Craft Brewers.

To be truly successful, Ontario's VQA wine industry must continue to advocate for the elimination of competitive disadvantages within the overall beverage alcohol sector. The Ontario Wine and Grape Industry Performance Study, completed now for the second year by Deloitte, clearly shows the challenges to profitability faced by small and medium sized wineries.

We are very pleased with the efforts and achievements made to date in the Alcohol and Gaming Commission of Ontario's (AGCO) process of modernizing the regulations and policies that govern the beverage alcohol industry. The WCO will continue to work with the AGCO, Ministry of Finance, Ministry of Agriculture, Food and Rural Affairs and other government partners to streamline administrative and operational requirements for Ontario's VQA wineries.



## Priority #2

### To increase the recognition and pride of Ontario's VQA wine.

*Increasing the recognition of Ontario as a world-class wine region demands growing the respect of Ontario's wine nationally; it means turning consumers into advocates; it means success economically and emotionally.*

The overarching objective must be to build up a high level of regard and pride in Ontario VQA wines. This is important in building greater inherent support from the Ontario public when we advocate for reforms to achieve the fiscal imperative objectives.

By combining a new level of public pride with impeccable economic proposals from a trusted and authoritative industry voice, the government will be more amenable to implement sensible and ongoing reforms.

There has been a monumental shift over the past couple of years in the number of retail opportunities for VQA wines in Ontario. Consumers now have more choice and easier access to VQA wines that have not previously been available, creating much broader recognition of the quality wines we produce in Ontario. Wines are now being sold in over 70 grocery stores (a number that is scheduled to increase every three years); as well, VQA wines at farmers' markets continue to be a great opportunity for smaller wineries to share their products with Ontario consumers.





## Priority #3

### To have an influential authoritative and trusted voice for the industry.

*Having an influential authoritative voice for the industry means having effective relationships and presenting a trusted organization to represent the VQA wine industry. The audiences for these imperatives are the government and the public in Ontario.*

The WCO continues to meet with the Ontario government on a number of policy items that will continue to grow the industry. This past October, WCO board members spent time at Queen's Park meeting with MPPs to discuss the goals and future plans for the WCO with a focus on our Ontario budget priorities. In-depth meetings were held with regional MPPs that represent our wine growing regions, as well as both opposition leaders. We also hosted our second annual Local Craft Producers reception (together with the Ontario Craft Brewers and Ontario Craft Cider Association) at Queen's Park with the purpose of showcasing products that are not easily accessible through traditional retail channels. The reception was very well attended by many Ontario MPPs from all parties as well as senior government staff.

The WCO continues to work closely with the Ontario government, the Wine Marketing Association of Ontario (WMAO), Vintners Quality Alliance of Ontario (VQAO), the Liquor Control Board of Ontario (LCBO), the Grape Grower of Ontario (GGO), the Winery & Grower Alliance of Ontario (WGAO) and other industry partners to further build consumer pride and recognition towards Ontario VQA wine.

Over the coming year, we will continue to work closely and develop relationships with the Ontario Craft Brewers, the Ontario Craft Cider Association and the Ontario Craft Distillers. This includes pooling resources and our advocacy efforts where possible. A united front within the craft alcohol sector will provide positive leverage in advocating common policy direction with our government partners.

## Industry Organization Memberships

### Grapes for Processing Industry Advisory Committee

Allan Schmidt (Processor Rep)  
Jamie Slingerland (Processor Rep)

### Negotiating Agency (Grape Pricing)

Allan Schmidt (Processor Rep)

### Ontario Grape and Wine Research Inc.

Allan Schmidt (Board Member)

### Niagara Grape and Wine Festival

Allan Schmidt (Vice Chair)

### International Riesling Foundation

Len Pennachetti (Board Member)

### Insight Conference Committee

Sue-Ann Staff

### Wine Marketing Association of Ontario

Allan Schmidt (President & Co-Chair)  
Paul Speck (Board Member)

### VQA Marketing Committee

Paul Speck (Chair), Ed Madronich  
Andrew Howard, Darryl MacMillan, Tom Pennachetti

### Food and Beverage Ontario

Norm Beal (President & CEO)

### CCOVI Advisory Board

Allan Schmidt (Executive)



## Sustainable Winemaking Ontario

Now in its tenth year, the Sustainable Winemaking Ontario program continues to be a top priority for the WCO, as Ontario's wine industry positions itself as an environmental leader. Through the guidance and support of the Sustainability Committee, and after a few years of industry research and planning, the program has now progressed into a certifiable program that is verified by a third-party independent auditor.

Through *Growing Forward 2*, the WCO acquired funding to conduct research on the Ontario wine buyer and their understanding of sustainable wine. The research polled wine drinkers in the Greater Toronto Area (GTA) and Ottawa and found that 56% (GTA) and 46% (Ottawa) of respondents said that production using sustainable best practices has at least some positive influence on their purchase decisions; these numbers were even higher with the millennial age group (ages 19-34). The survey also found that the general understanding of "sustainable wine" is most strongly linked to a view that such products are environmentally friendly, eco-friendly or "green" and that Ontarians in both studied markets are willing to pay an average of \$2.79 more for wine products that are certified as sustainable. The research revealed, however, that the public has only some understanding of the term "sustainable" suggesting that there is an opportunity for more public education by wine growers and producers. Therefore, work needs to continue in order to educate the general public on sustainable winemaking and viticulture in Ontario and the environmentally-friendly practices that Ontario wineries and grape growers use in their operations.

The Sustainable Winemaking Ontario program continues to be a voluntary program, but all wineries and growers are encouraged to participate and find benefit in the marketing support and promotion in development. With increasing consumer demand for certified sustainable products, this program provides an opportunity for Ontario's VQA wineries and their wines to compete in an ever-growing market.



## Wine Council of Ontario Trade Supplier Members

The WCO's Trade Supplier Membership aims to benefit WCO members and local businesses as it helps connect wineries with suppliers that offer a variety of services that are beneficial to the wine industry. Trade members range from accounting services, event planning, law, manufacturing, production and packaging suppliers, to consulting services and retail suppliers. We encourage our winery members to take advantage of offerings presented by our trade members – which may include discounts, promotions, networking opportunities and more.

## 2017 Wine Council of Ontario Trade Supplier Members

### *Accounting Services / Banking*

#### **Bank of China (Canada)**

[www.bankofchina.com/ca/en](http://www.bankofchina.com/ca/en)

#### **Western Union Business Solutions**

[www.business.westernunion.ca](http://www.business.westernunion.ca)

### *Business Consulting*

#### **bdBuilder**

[www.bdbuilder.com](http://www.bdbuilder.com)

#### **CE Safety**

[www.cesafety.com](http://www.cesafety.com)

#### **DJB Chartered Professional Accountants**

[www.djb.com](http://www.djb.com)

#### **MNP LLP**

[www.mnp.ca](http://www.mnp.ca)

### *Business Equipment*

#### **Brock office Automation (BrockOA)**

[www.brockoa.com](http://www.brockoa.com)

### *Event Planning / Trade Shows / LCBO In-Store Tastings*

#### **Epernay Tasting & Promotional Co.Ltd.**

[www.theepernaycompany.com](http://www.theepernaycompany.com)

#### **WE DRIVE Designated Drivers Inc.**

[www.yourdd.ca](http://www.yourdd.ca)

### *Financial Services / Insurance*

#### **Beverage Protect Powered by BKIFG**

[www.beverageprotect.com](http://www.beverageprotect.com)

#### **JLT Canada**

[www.jltcanada.com](http://www.jltcanada.com)

#### **Signature Risk**

[www.signaturerisk.com](http://www.signaturerisk.com)

### *Industrial Services / Supplies*

#### **Abell Pest Control**

[www.abellpestcontrol.com](http://www.abellpestcontrol.com)

### *Law*

#### **Sullivan Mahoney LLP**

[www.sullivanmahoney.com](http://www.sullivanmahoney.com)

### *Manufacturing / Production / Packaging Supplies*

#### **A.O. Wilson**

[www.aowilson.ca](http://www.aowilson.ca)

#### **Claymore Design and Construction**

[www.claymoredc.com](http://www.claymoredc.com)

#### **FreshTAP**

[www.freshtap.com](http://www.freshtap.com)

#### **Jane's Packaging Inc.**

[www.janespackaging.com](http://www.janespackaging.com)

#### **Lakeview Vineyard Equipment Inc.**

[www.lakeviewvineyardequipment.com](http://www.lakeviewvineyardequipment.com)

#### **Saxco International**

[www.saxco.com](http://www.saxco.com)

#### **Technologie Inovaweld Inc.**

[www.inovawine.com](http://www.inovawine.com)

### *Printing / Design / Office Supplies*

#### **AutoTrim & Signs**

[www.autotrimniagara.ca](http://www.autotrimniagara.ca)

#### **Minuteman Press**

[www.niagara.minutemanpress.com](http://www.niagara.minutemanpress.com)

#### **The Printing House**

[www.tph.ca](http://www.tph.ca)

### *Retail Supplies*

#### **Rosehill Wine Cellars Inc.**

[www.rosehillwinecellars.com](http://www.rosehillwinecellars.com)

### *Warehousing & Logistics*

#### **CHEP Canada**

[www.chep.com/ca](http://www.chep.com/ca)

#### **ColdHaus Direct**

[www.coldhausdirect.ca](http://www.coldhausdirect.ca)

#### **TIMAX**

[www.timax.com](http://www.timax.com)

#### **TNG**

[www.tng.com](http://www.tng.com)

#### **Wide Range Transportation**

[www.widerange.ca](http://www.widerange.ca)

#### **WP Warehousing & Bottle Supply**

[www.wpbottlesupply.com](http://www.wpbottlesupply.com)



*The Wine Council of Ontario would like  
to acknowledge our long standing members:*

### *30+ Years*

Reif Estate Winery 🍷 35 years, since 1982  
Vineland Estates Winery 🍷 34 years, since 1983  
Pelee Island Winery 🍷 33 years, since 1984  
Cave Spring Cellars 🍷 31 years, since 1986  
Stoney Ridge Estate Winery 🍷 30 years, since 1987

### *25+ Years*

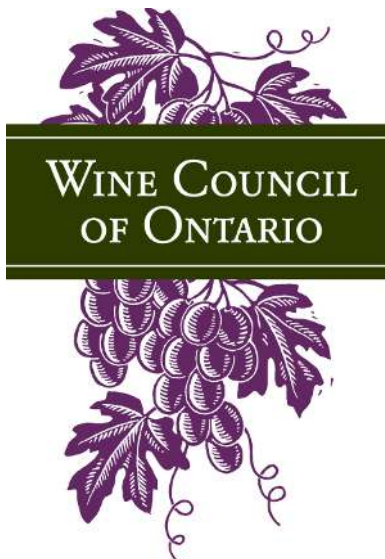
Henry of Pelham Family Estate 🍷 29 years, since 1988  
Konzelmann Estate Winery 🍷 29 years, since 1988  
Marynissen Estates 🍷 26 years, since 1991  
Southbrook Vineyards 🍷 26 years, since 1991  
Joseph's Estate Wines 🍷 25 years, since 1992

### *20+ Years*

Pillitteri Estates Winery 🍷 24 years, since 1993  
Sunnybrook Farm Estate Winery 🍷 24 years, since 1993  
Hernder Estate Wines 🍷 21 years, since 1996  
Strewn Winery 🍷 20 years, since 1997

### *15+ Years*

Creekside Estate Winery 🍷 18 years, since 1999  
Royal DeMaria Wines 🍷 18 years, since 1999  
Harbour Estates Winery 🍷 17 years, since 2000  
Kacaba Vineyards and Winery 🍷 17 years, since 2000  
Malivoire Wine Company 🍷 17 years, since 2000  
Peninsula Ridge Estates Winery 🍷 17 years, since 2000  
Puddicombe Estate Farms, Wines & Cider 🍷 16 years, since 2001  
Lailey Winery 🍷 15 years, since 2002  
Riverview Cellars Estate Winery 🍷 15 years, since 2002  
Rockway Vineyards 🍷 15 years, since 2002



## Wine Council of Ontario

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