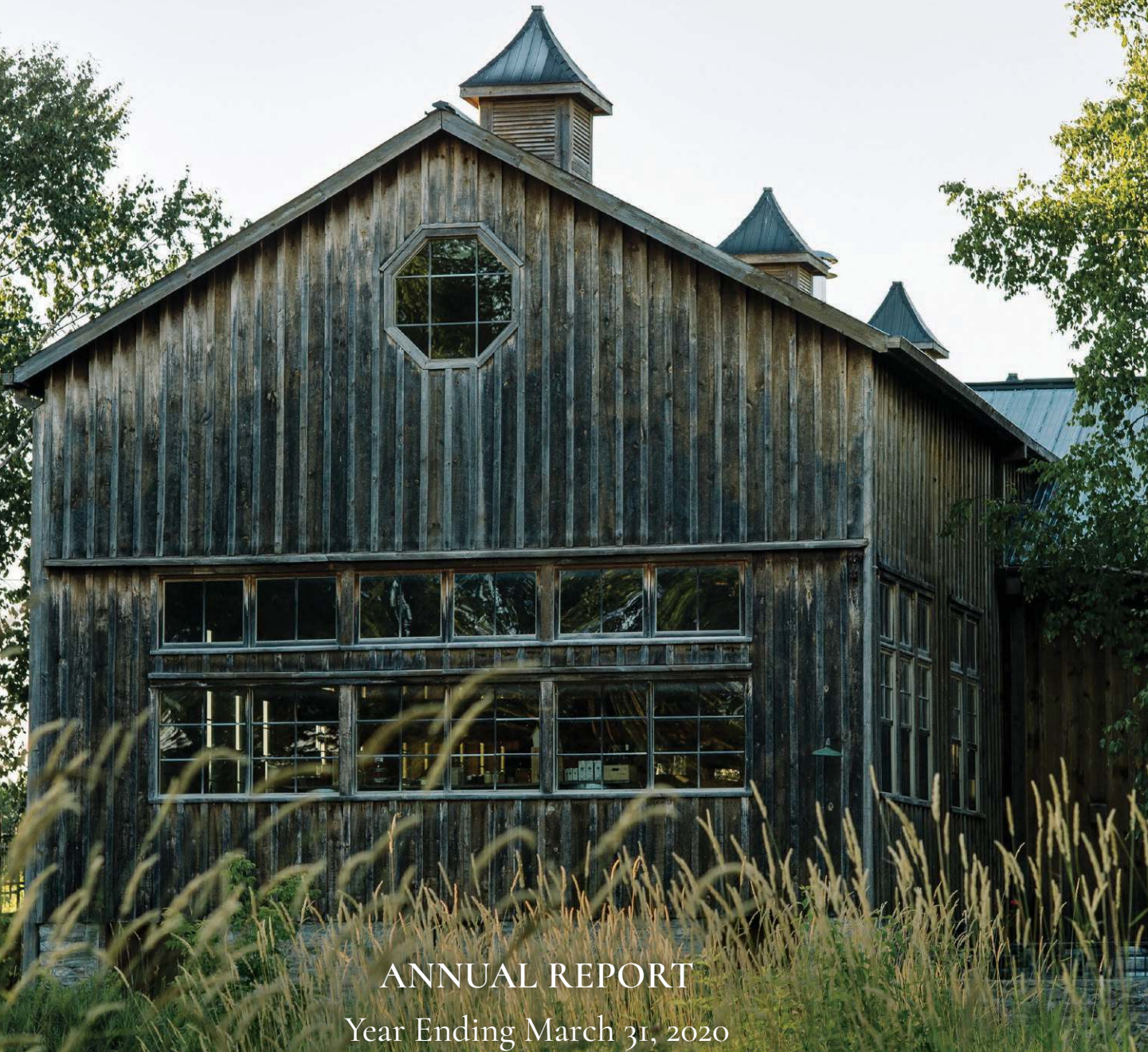




ONTARIO
CRAFT
WINERIES



ANNUAL REPORT

Year Ending March 31, 2020



Table of Contents

Ontario Craft Wineries Members / Page 4

Ontario Craft Wineries Board & Staff / Page 5

Minister of Agriculture's Message / Page 6

Messages from Ontario Craft Wineries Chair & President / Page 7-8

Ontario Craft Wineries Year in Review / Page 9

Government Meetings / Page 10-11

Conference, Tradeshow & Web Seminars / Page 12

Sustainable Winemaking Ontario Certified / Page 13

Ontario Craft Wineries Trade Members / Page 14



Members of the Ontario Craft Wineries

Niagara-on-the-Lake

Between The Lines Winery
Big Head Wines
Caroline Cellars
Colaneri Estate Winery
Ferox Estates Winery
Frogpond Farm
Hare Wine Co.
Hinterbrook Estate Winery
Ice House Winery
Joseph's Estate Wines
Konzelmann Estate Winery
Lailey Winery Limited
Lundy Manor Winery
Marynissen Estates Winery
Niagara College Teaching Winery

Palatine Hills Estate Winery
Pondview Estate Winery
Queenston Mile Vineyard
Ravine Vineyard
Reif Estate Winery
Reimer Vineyards
Riverview Cellars Estate Winery
Southbrook Vineyards
Stonebridge Vineyards
Stratus Vineyards
Strewn Winery
Sunnybrook Farm Estate Winery
Two Sisters Vineyards



Niagara Escarpment

13th Street Winery
16 Mile Cellar
2027 Cellars
Angels Gate Winery
Bachelder Wines
Back 10 Cellars
Calamus Estate Winery
Cave Spring Cellars
Cloudsley Cellars
Cornerstone Estate Winery
Creeside Estate Winery
Di Profio Estate Wines
Domaine Queylus
Featherstone Estate Winery
Fielding Estate Winery
Flat Rock Cellars
Foreign Affair Winery
Good Earth Vineyard & Winery
GreenLane Estate Winery
Harbour Estates Winery
Henry of Pelham Family Estate Winery
Hernder Estate Wines

Hidden Bench Estate Winery
Kacaba Vineyards & Winery
Leaning Post Wines
Locust Lane Estate Winery
London Born Wine Co.
Malivoire Wine Company
Mountain Road Wine Company
Organized Crime Winery
Pearl Morissette
Peninsula Ridge Estates Winery
Puddicombe Estate Farm Winery
Redstone Winery
Rennie Estate Winery
Ridgepoint Wines
Rockway Vineyards
Royal DeMaria Wines
Stoney Ridge Estate Winery
Sue-Ann Staff Estate Winery
Tawse Winery
Vieni Estates Wine & Spirits
Vineland Estates Winery
Westcott Vineyards

Prince Edward County

Black Prince Winery
Broken Stone Winery
By Chadsey's Cairns Winery & Vineyards
Casa-Dea Estates Winery
Grange of Prince Edward Estate Winery
Harwood Estate Vineyards
Hillier Creek Estates
Hinterland Wine Company
Huff Estates Winery
Lacey Estates Winery
Rosehall Run Vineyards
Sugarbush Vineyards
Three Dog Winery
Trail Estate Winery
Waupoos Estates Winery



Lake Erie North Shore

Colchester Ridge Estate Winery
Mastronardi Estate Winery
Muscedere Vineyards
Oxley Estate Winery
Pelee Island Winery
Sprucewood Shores Estate Winery



Emerging Regions

Burning Kiln Winery
Coffin Ridge Boutique Winery
Cornerfield Wine Co.
Dark Horse Estate Winery
Dover 13 Wines & Spirits
Gallucci Winery
Generations Wine Company
Georgian Hills Vineyards
Willow Springs Winery
Windrush Estate Winery

Ontario Craft Wineries Board of Directors

June 2019-2020

Len Pennachetti, Chair
Cave Spring Cellars

Carolyn Hurst, Vice Chair
Westcott Vineyards

**Caroline Granger,
Governance Chair / Treasurer**
Grange of Prince Edward Estate Winery

Allan Schmidt
Vineland Estates Winery

Curtis Fielding
Fielding Estate Winery

Paul Speck
Henry of Pelham Family Estate Winery

Stephen Gash
Malivoire Wine Company

Sue-Ann Staff
Sue-Ann Staff Estate Winery

Andrea Kaiser
Reif Estate Winery

Dan Sullivan
Rosehall Run Vineyards

Allan Schmidt
Vineland Estates Winery

Martin Werner
Ravine Vineyard

Walter Schmoranz
Peelee Island Winery

Murray Wilson
Oxley Estate Winery

OCW thanks Walter Schmoranz for dedicating 30+ years serving as a Director for the association.

Ontario Craft Wineries Staff

- ♦ Richard Linley, President
- ♦ Kris Smith, Director of Finance
- ♦ Alison Oppenlaender, Projects & Communications Manager

New OCW Members for 2020

- ♦ Dover 13 Wines & Spirits
- ♦ Locust Lane Estate Winery
- ♦ Stonebridge Vineyards

Greetings from the Honourable Ernie Hardeman



As Ontario's Minister of Agriculture, Food and Rural Affairs I truly value this opportunity to express how proud I am of the wine makers that have made Ontario home to some of the best world-class wines.

This year, the COVID-19 outbreak has presented several challenges to local wineries across the province, but many continue to operate, partnering with the restaurant and hospitality community and helping Ontarians that depend on delivery services. That's the tremendous Ontario spirit of collaboration that we have seen among the agri-food and beverage sector.

I know Ontario's wine industry has felt the impact from the measures necessary to contain the outbreak, including restrictions on bars and restaurants, and event cancellations. We are committed to the success of local wineries and to helping businesses recover from the impacts of

COVID-19. We will continue to provide support to your sector by extending programming of \$13M annually for 2020/21 and 2021/22 to encourage investment through the Vintners Quality Alliance (VQA) Wine Support Program, the Wine Marketing Association of Ontario, Research and Performance Measurement.

While I continue working closely with our sector to provide support during the COVID-19 outbreak and beyond, additional steps are being taken to ensure you can keep operating while maintaining a safe work environment. These include temporarily allowing licensed restaurants and bars to sell alcohol with food takeout and delivery orders as well as increasing choice and convenience for consumers by working to expand made-in-Ontario options at the LCBO.

We are all in this together. These are exceptionally challenging times and the ongoing efforts to keep the industry operating is very much appreciated by our government. I am confident that Ontario's world-renowned wine industry will recover stronger and more resilient than it has already proven itself to be.

Sincerely,

A handwritten signature in black ink, appearing to read 'Ernie Hardeman', with a large, stylized loop at the end.

Ernie Hardeman

Minister of Agriculture, Food and Rural Affairs

Chairman's Message

This past year marks my third and final term as Chair for the Ontario Craft Wineries (OCW), and it has been an eventful year for the organization. As I transfer my role and duties to OCW's incoming Chair, Carolyn Hurst, I would like to acknowledge the work of the Board of Directors and the OCW during this unprecedented year.

Over the past year, the OCW Board of Directors worked tirelessly to deliver positive change for our industry as the Ontario government continues their work to finalize long-overdue reforms to the province's beverage alcohol system. We have completed several policy projects and secured interim funding that placed us on solid ground for the year. However, with COVID-19, our organization had to quickly recalibrate our current ask to the government to help secure assistance for our family-farm winery businesses and Ontario's wine and grape industry during the uncertainty of this pandemic.



Prior to the province's lockdown, OCW actively met with the provincial government, and collaborated with industry partners, the Grape Growers of Ontario (GGO), for alignment on our ask to government for betterment of the Ontario VQA wine industry and our members, and continued to do the same during the lockdown, albeit virtually. Unfortunately, due to the pandemic, our organization had to make the tough but necessary decision to postpone our annual Ontario Craft Wine Conference & Trade Show – a marquee event for our organization. This day proves to be an informative conference for the wine industry, and we look forward to building a robust and educational day for the wine and grape industry next year.

Despite the many challenges that came our way this year, the OCW remains a strong and trusted advocate at all levels of government for more than 100 VQA winery members from across the province.

In closing, I would like to thank my fellow Board Directors, our winery members, industry stakeholders, as well as the LCBO and government officials for the confidence, respect and collaboration they have shown towards me and this association during my tenure as OCW Chair. On behalf of the OCW Board of Directors, thank you to our members for being a part of this association, and for your time and dedication at our various members' meetings. Through our collective actions and work we are closer to meeting the objectives of our small but impactful organization. Let us continue to work together to achieve lasting and meaningful results for our industry this coming year.



Len Pennachetti
Chair, Ontario Craft Wineries

President's Message

It is my pleasure to present the OCW 2019-2020 Annual Report. This past year has been particularly tumultuous in the face of continued uncertainty around the Ontario government's beverage alcohol reforms and Australia's ongoing trade challenge on Canadian wine measures. However, one main constant has been the leadership of our outgoing Chair, Len Pennachetti, who has been a passionate, relentless and highly respected advocate for our winery members. Len will be stepping away from his role as OCW Chair to pass the torch to his successor. On behalf of our membership, I sincerely thank him for all that he has done over these past three years, navigating us through these very turbulent times.



The year started on a bright note with the Ontario government announcing one-year transitional funding of over \$15 million dollars. This investment helped small wineries with key business decisions and planning while the government continues to conduct its review of the beverage alcohol sector. Specifically, the Ontario Wine and Grape Strategy was extended to 2021-22, providing \$7.5 million annually for the VQA Wine Support Program and \$4.8 million annually for marketing and promotion as well as \$500,000 for industry research and other benchmarking initiatives. In addition, the government reduced red tape for our sector, giving wineries with a "By the Glass" licence the flexibility to extend the allowed service hours from 9 p.m. to 12 a.m., seven days a week, and allowing wineries more flexibility around selling wine at farmers' markets, making the channel more economically viable. We applaud the government's red tape efforts and welcome this "Open for Business" approach to growing our sector.

This past year also saw the emergence of the first global pandemic since WWI. The wine industry has been one of the agriculture and food sectors hardest hit by COVID-19. The OCW conducted an online survey among Ontario wineries at the beginning of April to assess the ongoing economic impact of the pandemic on our sector. Wineries in all of Ontario's wine regions were surveyed. The results show the pandemic has had a deep and serious negative impact on the wine industry's largely small and medium-sized family businesses, with a sizeable number afraid they may not survive. While the shift to e-commerce wine sales has been welcomed by many wineries who have experienced loss on restaurant accounts and cannot access or compete effectively for high-volume LCBO sales, Ontario wineries fear that the e-commerce channel will be insufficient to sustain their operations. These impacts have presented many challenges and opportunities, creating winners and losers. Unfortunately, for most, it has been the latter. While our governments have introduced certain interim measures such as tax deferrals, which have helped, our wineries will need long-term growth and recovery solutions to address the current economic crisis facing our industry. Without structural market change and permanent tax relief from the Ontario government, our sector will struggle to survive the current business crisis.

With the year having come to an end, we will remain steadfast and optimistic despite our challenges. I would like to take this opportunity to extend my immense gratitude and appreciation to our Board of Directors, our staff and the Wine Marketing Association of Ontario, who continue to play a critical role in championing and guiding our industry during these uncertain times. Alongside our grape grower partners, let us hope that the year ahead allows us to overcome these headwinds and emerge even stronger as an industry.

Sincerely,

A handwritten signature in black ink, appearing to read "Richard Linley", written in a cursive style.

Richard Linley
President, Ontario Craft Wineries

Ontario Craft Wineries Year in Review

State of the Ontario Wine Industry

The Ontario VQA wine industry continues to drive sales from VQA wineries, online and at the LCBO. This past sales year started strong for VQA wines, then gradually slowed through the second and third quarters. A push for buying local through the onset of COVID-19 saw some growth in the last quarter of Fiscal Year 2019-2020. Industry research from our marketing partners provided context to the softening of sales, which shows the beverage alcohol consumer shifting behavior in several areas, including a renewed focus on quality over quantity, products that align with health and lifestyle choices such as new, innovative ready-to-drink options as well as consumption dynamics around moderation and demographics of Ontario wine consumers. As an industry, we must continue to evolve, work together and support the ongoing marketing efforts of the Wine Marketing Association of Ontario to deliver a strong VQA market presence and message to new and existing customers in order to maximize trial, increase preference for VQA and drive sales.

VQA Wine Sales in Ontario	FY2020	% Growth Over FY2019
	LCBO, WRS and Licensee to March 31, 2020	
Value (net of HST) (\$000)		
LCBO - Wines and Vintages	\$169,622	4.5%
Direct Sales to Licensees	\$63,366	-0.3%
WRS - Onsite & Offsite	\$146,817	-2.9%
Total	\$379,805	0.7%
Volume (000 L)		
LCBO - Wines and Vintages	\$9,639	4.4%
Direct Sales to Licensees	\$4,168	-1.4%
WRS - Onsite & Offsite	\$5,568	-13.1%
Total	\$19,375	-2.5%
Value per L (net of HST)	\$19.60	-2.8%

Source: LCBO Quarterly Scorecard Summary, Fourth Quarter, 2019-20

The fifth annual Ontario Grape and Wine Industry Performance Study (2019) conducted by VQA Ontario Wine Appellation Authority and Deloitte was finalized earlier this year. It provides a rich overview of the state of the industry based on a comprehensive study of active wineries and grape growers. As this is the fifth year of the study, this report includes a summary of selected data collected over the five-year period from 2015-2019. Similar to previous years, wineries were asked to rank the top five challenges impacting their business. Rising input, labour, land costs, government regulation and cost of compliance, access to viable markets, and gross margins on sales through the LCBO were the most frequently selected business challenges across all winery segments.

Given COVID-19, there will be no industry study in 2020. Collecting the benchmark study data during a pandemic would negatively impact the applicability of the study, as the coming year would be an outlier. The reports help inform policy discussions with the government and support the continued success of our industry. OCW will advocate to resume the study in 2021.

Government Advocacy

The OCW continues to meet regularly with members of the Ontario government, the LCBO, the AGCO and industry partners to ensure continuous dialogue on the priorities of our membership. The OCW identified and advocated on the following government policy priorities this past year:

Stop Import Taxing VQA/100% Ontario Grown Wine

- ◆ Adopting the principles of a three-tiered distribution model would provide relief to domestic (VQA/100% Ontario) wine from the notional “import portion” of the LCBO markup.
- ◆ A properly revamped VQA Support Wine Program would meet all of Canada’s international trade obligations and truly demonstrate that Ontario is open for business.

Eliminate the 6.1% Basic Wine Tax Charged on VQA/100% Ontario Grown Wines

- ◆ This tax punishes smaller wineries that sell their own wine at their own wineries where the LCBO plays no role. No other retail product pays this type of tax. Simply put, it is a tax on tourism and the family farm.
- ◆ "Eliminating it would allow small wineries to hire staff to help sell even more of their high-quality wine."

Modernize Direct Delivery Rules for VQA/100% Ontario Wine

- ◆ Greater retail options should come with new direct delivery and distribution rules for VQA/100% Ontario wines.
- ◆ Removing high LCBO distribution fees on wine sold to grocery, convenience and big-box stores – and mirroring the fees for similar delivery to restaurants – is a common sense reform that is long overdue.

Provide Greater Choice to Consumers by Introducing Private Wine Shops

- ◆ Ontario consumers would benefit from greater choice of specialty, high-quality products made in Ontario and around the world. Specialty wine shops are common in other provinces such as British Columbia and Nova Scotia.
- ◆ Private wine shops would create jobs, boost rural economic growth and provide value for Ontario taxpayers.

Continued Reduction of Costly and Punishing Red Tape

- ◆ Small businesses and entrepreneurs benefit from red tape reduction.
- ◆ Ontario wineries have long supported regulatory changes that remove burdensome and unnecessary rules.
- ◆ Continued red tape reduction would support Ontario’s job creation, investment attraction and open for business agenda, including COVID-19 renewal and recovery.



Over the past year, the OCW membership met with the following government partners:

- ◆ Honourable Doug Ford, Premier
- ◆ Honourable Rod Phillips, Minister of Finance
- ◆ Ken Hughes, Special Advisor for Alcohol Review
- ◆ Honourable Todd Smith, Minister of Children, Community and Social Services, former Minister of Economic Development
- ◆ Honourable Ernie Hardeman, Minister of Agriculture, Food and Rural Affairs
- ◆ Honourable Prabmeet Sarkaria, Associate Minister of Small Business and Red Tape Reduction
- ◆ Honourable Doug Downey, Attorney General
- ◆ Honourable Steve Clark, Minister of Municipal Affairs and Housing
- ◆ Honourable Sylvia Jones, Solicitor General, former Minister of Tourism
- ◆ Honourable Stephen Lecce, Minister of Education
- ◆ Honourable Lisa MacLeod, Minister of Heritage, Sport, Tourism and Culture Industries
- ◆ Honourable John Yakabuski, Minister of Natural Resources and Forestry
- ◆ MPP Sam Oosterhoff, Member, Standing Committee on the Legislative Assembly, Parliamentary Assistant to the Minister of Education
- ◆ MPP Rick Nicholls, Member, Standing Committee on Government Agencies, Deputy Speaker, Chair of the Committee of the Whole House
- ◆ MPP Randy Pettapiece, Member, Standing Committee on Estimates, Parliamentary Assistant to the Minister of Agriculture, Food and Rural Affairs
- ◆ MPP Wayne Gates, Critic, Auto and Manufacturing, Critic, Workplace Health and Safety, Vice-Chair, Standing Committee on Estimates
- ◆ MPP Taras Natyshak, Critic, Ethics and Accountability, Vice-Chair, Standing Committee on Government Agencies
- ◆ MPP Mike Schreiner, Member, Standing Committee on General Government, Member, Standing Committee on Finance and Economic Affairs
- ◆ Mr. George Soleas, President and CEO, Liquor Control Board of Ontario
- ◆ Mr. Jean Major, CEO and Registrar, Alcohol and Gaming Commission of Ontario
- ◆ Mr. Jim Clark, Chair, Ontario Farm Products Marketing Commission
- ◆ Mr. Robert Nicholson, Chair, Niagara Escarpment Commission

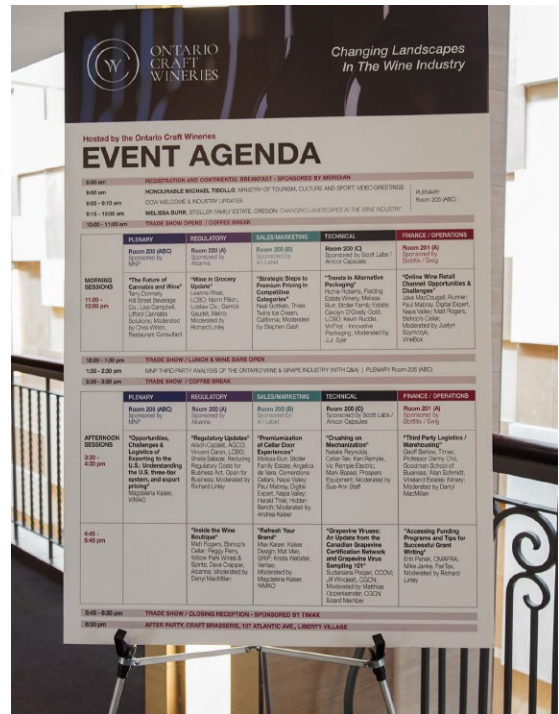
OCW met and actively worked alongside the following groups this past year:

- | | |
|---|---|
| ◆ Grape Growers of Ontario | ◆ Ontario Craft Brewers |
| ◆ Wine Marketing Association of Ontario | ◆ Ontario Craft Cider Association |
| ◆ Winery & Grower Alliance of Ontario | ◆ Ontario Craft Distillers Association |
| ◆ VQA Ontario | ◆ Ontario Chamber of Commerce |
| ◆ The Wine Council of Quebec | ◆ Canadian Federation of Independent Business |
| ◆ Food and Beverage Ontario | ◆ Regional, municipal and local governments |
| ◆ Drinks Ontario | |

While advocacy meetings continue throughout the year, many of our industry meetings with government partners took place during our annual Industry Day at Queen's Park, which was held on Thursday, December 4th, 2019. This day is critical to educating the government on the complexity of the Ontario wine and grape industry and OCW's policy priorities. During our Industry Day, OCW members met with Cabinet Ministers, Members of Provincial Parliament representing wine growing regions and key civil servants to ensure they are aware of our organization, our policy goals as well as our future plans to grow our sector. Part of the day includes an annual evening reception that OCW co-hosts with the Ontario Craft Brewers, Ontario Craft Cider Association and the Ontario Craft Distillers Association. Working alongside Ontario's craft producers represents a strong and strategic effort to show a united front to government, especially with respect to common opportunities and challenges faced by our respective sectors.

Ontario Craft Wine Conference & Trade Show

The Ontario Craft Wine Conference & Trade Show (OCWC) is an annual event hosted by the OCW for the benefit of the wine and grape industry. This year's conference would have been our industry's third conference uniting the sector for an educational day of keynote presentations, seminar sessions as well as a trade show featuring industry suppliers and professional networking opportunities. The OCWC Planning Committee was on target to host the best conference to date, welcoming international and national speakers, with a robust agenda featuring 15 breakout sessions. The Planning Committee was looking forward to welcoming Randall Grahm from Bonny Doon Vineyards in California and Luis Osorio from the Wine Intelligence in the U.K. as our keynote speakers. However, due to the COVID-19 pandemic, the Committee made the unfortunate yet necessary decision to postpone the annual conference, which attracts over 400 attendees each year. Setting aside this postponement, the OCW will expand on its work created for the 2020 conference to build a more robust and educational conference for the wine and grape industry in 2021. The OCWC has been been rescheduled for May 6th, 2021.



OCW Webinar Series

The OCW continues to host webinars throughout the year that educate and inform winery members on relevant industry topics. This past year, OCW hosted webinars that ranged from marketing, to working collaboratively with the LCBO, to new legislation regarding changing laws for business owners in Ontario, to sessions relating to protecting your business and staff during COVID-19. OCW continues to work closely with outside businesses who are leaders in these topics to present these educational webinars to our winery membership, particularly our trade members. This series is a value-add to membership and wineries are encouraged to participate in these highly informative presentations.

Sustainable Winemaking Ontario Certified

Sustainable Winemaking Ontario (SWO) Certified continues to be a voluntary program for all Ontario wineries that produce VQA wines. To date, twelve Ontario wineries are certified as part of the SWO Certified program. New this past year, OCW began work to update the Guidebook and Questionnaire that wineries need to complete for their annual audit. As the program is now an accredited certification, OCW ensures that SWO wineries meet or exceed the standards and regulations imposed by local regions, municipalities and government. OCW has contracted this review to an environmental consultancy firm, AET Group. In addition to updating the Guidebook and Questionnaire, OCW and the Grape Growers of Ontario (GGO) are working together to merge the vineyard and winery survey into one coherent survey making it easy and more time-efficient for wineries to complete the winery and vineyard questionnaire and certification. Further to this, OCW and GGO have been actively working with the Wine Marketing Association of Ontario on communications and marketing of this program, especially as the SWO Certified wines are now in market and easily identified by the SWO Certified logo. This logo supports OCW's public awareness activities with the SWO Certified program. It is included online and in print in Wine Country Ontario's Travel Guide, added to the SWO Certified wineries' websites highlighting their commitment to sustainability, and on consumer-facing promotions. Creating greater consumer awareness for this program will encourage higher winery participation, and will continue to educate wine consumers on the sustainable practices adopted by Ontario wineries in their winemaking practices.



SWO
CERTIFIED



SUSTAINABLE
WINEMAKING
ONTARIO
CERTIFIED



2020 Sustainable Winemaking Ontario certified wineries:

- ◆ Cave Spring Cellars*
- ◆ Château des Charmes
- ◆ Flat Rock Cellars
- ◆ Henry of Pelham Family Estate Winery
- ◆ Hidden Bench Vineyards & Winery
- ◆ Malivoire Wine Company*
- ◆ Pelee Island Winery & Pelee Island Winery Pavilion
- ◆ Pillitteri Estates Winery
- ◆ Reif Estate Winery
- ◆ Southbrook Vineyards*
- ◆ Stratus Vineyards*
- ◆ Strewn Winery

*Indicates winery and vineyard are certified sustainable.

OCW Trade Membership

OCW's Trade Membership program continues to be a valuable addition to the organization, as it aims to benefit OCW members and local businesses by connecting wineries with suppliers that offer products and services to the wine industry. Trade members range from business services, manufacturers, to warehousing providers. Winery members are encouraged to take advantage of the offerings presented by our trade membership.

2020 Ontario Craft Wineries Trade Members

Business Consulting

Accelerated Payments

www.acceleratedpayments.com

DJB Chartered Professional Accountants

www.djb.com

Ernst & Young

www.ey.com

Last Call Analytics

www.lastcallanalytics.com

Lean Vintner

www.leanvintner.com

MNP LLP

www.mnp.ca

Vintrace

www.leanvintner.com

Event Planning

Efex Marketing

www.efexmarketing.com

Epernay Tasting & Promotional Co. Ltd.

www.theepernaycompany.com

Financial Services

Beverage Protect Powered by BKIFG

www.beverageprotect.com

Industrial Services / Supplies

Abell Pest Control

www.abellpestcontrol.com

Dubois Agrinovation

www.duboisag.com

United Bottles & Packaging

www.unitedbottles.com

Xplornet Enterprise Solutions

www.xplornet.com/enterprise-solutions/

Insurance Services

Reuter & Reilly Insurance Brokers

www.reuter.on.ca

Signature Risk

www.signaturerisk.com

Law

Sullivan Mahoney LLP

www.sullivanmahoney.com

Manufacturing

A.O. Wilson

www.aowilson.ca

Claymore Design & Construction

www.claymoredc.com

Enereau Systems Group

www.enereau.com

Jane's Packaging Inc.

www.janespackaging.com

Lakeview Vineyard

Equipment

www.lakeviewvineyardequipment.com

Saxco International

www.saxco.com

Printing / Design / Office Supplies

Artcraft Label Inc.

www.artcraftlabel.ca

ASL Print FX Ltd.

www.aslprintfx.com

Minuteman Press

www.st-catharines.to.minutemanpress.ca

The Printing House

www.tph.ca

Zenan Glass

www.zenan.ca

Retail Supplies

Rosehill Wine Cellars

www.rosehillwinecellars.com

Warehousing & Logistics

TIMAX

www.timax.com

Metro Logistics Inc.

www.metroE24.com

*The Ontario Craft Wineries would like to acknowledge
our long standing members:*

30+ Years

Reif Estate Winery ♦ 38 years, since 1982
Vineland Estates Winery ♦ 37 years, since 1983
Pele Island Winery ♦ 36, since 1984
Cave Spring Cellars ♦ 34 years, since 1986
Stoney Ridge Estate Winery ♦ 33 years, since 1987
Henry of Pelham Family Estate Winery ♦ 32 years, since 1988
Konzelmann Estate Winery ♦ 32 years, since 1988

25+ Years

Marynissen Estate Winery ♦ 29 years, since 1991
Southbrook Vineyards ♦ 29 years, since 1991
Joseph's Estate Wines ♦ 28 years, since 1992
Sunnybrook Farm Estate Winery ♦ 27 years, since 1993

20+ Years

Hernder Estate Wines ♦ 24 years, since 1996
Strewn Winery ♦ 23 years, since 1997
Creeside Estate Winery ♦ 21 years, since 1999
Royal DeMaria Wines ♦ 21 years, since 1999
Kacaba Vineyards & Winery ♦ 20 years, since 2000
Harbour Estates Winery ♦ 20 years, since 2000
Malivoire Wine Company ♦ 20 years, since 2000
Peninsula Ridge Estates Winery ♦ 20 years, since 2000

15+ Years

Puddicombe Estate Farm Winery ♦ 19 years, since 2001
Lailey Winery ♦ 18 years, since 2002
Riverview Cellars Estate Winery ♦ 18 years, since 2002
Rockway Vineyards ♦ 18 years, since 2002
Caroline Cellars ♦ 17 years, since 2003
Grange of Prince Edward Estate Winery ♦ 17 years, since 2003
Niagara College Teaching Winery ♦ 17 years, since 2003
Palatine Hills Estate Winery ♦ 17 years, since 2003
Waupoos Estates Winery ♦ 17 years, since 2003
Flat Rock Cellars ♦ 16 years, since 2004
Ridgepoint Wines ♦ 16 years, since 2004
Stratus Vineyards ♦ 16 years, since 2004
Willow Springs Winery ♦ 16 years, since 2004
13th Street Winery ♦ 15 years, since 2005
Fielding Estate Winery ♦ 15 years, since 2005
Huff Estates Winery ♦ 15 years, since 2005
Malivoire Wine Company ♦ 15 years, since 2005



ONTARIO
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WINERIES

ONTARIO CRAFT WINERIES

4890 Victoria Avenue North P.O. Box 4000
Vineland Station, Ontario LoR 2E0

Phone: 905.562.8070

Fax: 905.562.1993

info@ontariocraftwineries.ca

www.ontariocraftwineries.ca



[ontariocraftwineries](https://www.facebook.com/ontariocraftwineries)



[@ONcraftwineries](https://twitter.com/ONcraftwineries)



[@ONcraftwineries](https://www.instagram.com/ONcraftwineries)

*Pictures for the report sourced from the Grange of Prince Edward Winery
and Vineland Estates Winery*