



ONTARIO
CRAFT
WINERIES

OCW Membership Fee Information for FY2026

Ontario Craft Wineries' (OCW) mission is to champion and advocate for the growth and success of Ontario VQA wine producers.

Government advocacy is a key service we provide to our members, and the OCW is active on multiple fronts. We advocate to improve laws and regulations affecting wineries at the municipal, provincial and federal level. We also work on policy issues with partner industry organizations, advocating to improve market share and gross margins at the LCBO and cellar door while trying to mitigate any negative financial impacts to the Ontario VQA wine industry. Our members work hard on their vineyard while we work hard in Toronto and Ottawa on your behalf!

The OCW membership remains 'tiered'. We believe that the tiered fee structure recognizes the financial considerations of both established and newer members. There are five tiers of membership, based on **previous** year annual sales as per your winery's J10 submissions to the LCBO (so for next year, sales for the period from April 1, 2024 to March 31, 2025). Membership fees are assessed in two parts (i.e. a fixed and a variable portion) as shown in the following membership table:

Membership Tiers	Sales Levels Per Tier (annual case sales)	Fixed Portion of Membership Fee invoiced in April 2025	Variable Portion of Fee (per case) invoiced in Fall 2025
Micro Craft Winery	Less than 1,000	\$600	\$0.26
Craft Winery	Up to 4,000	\$1,250	\$0.26
Small Winery	Up to 20,000	\$1,950	\$0.20
Medium Winery	Up to 40,000	\$3,750	\$0.20
Large Winery	Above 40,000	\$8,000	\$0.20 / \$0.12

Thank you for your ongoing support and confidence in the OCW. Should you have any questions about OCW's mission, membership fees, benefits of membership or any other matters, please do not hesitate to contact us. We look forward to continuing to advocate on the Ontario VQA industry's behalf.

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